

BIT Lean Process Update

Since the June 24th JCA meeting, progress has been swift and focused in moving forward with the direction set by the Executive Board and JCA. In about two months, we have gone from literally nothing to a proposed contract for services with a detailed roadmap for BIT to begin its Lean journey. BIT has been very helpful, and involved in every step of the process accomplished since June.

The July 13th Executive Board meeting requested the JCA use whatever legal means necessary to identify an appropriate contract, at which point, if the contract met the objective, the E-Board would be willing to authorize funding not to exceed \$200,000. LRC staff travelled to Brookings to gain additional education and perspective from two Lean process experts (Becky Degan of SDSU and Ally Shepherdson of Daktronics). From there, the July 22nd meeting of the JCA set a tight deadline for completing an RFP and presenting a contract to the E-Board by the August 29th meeting.

LRC developed a draft RFP that same day, and sent it to BIT, Becky Degan, and Ally Shepherdson for their review and comments. The final RFP was published to the state website on July 28th with August 19th as the deadline for submission. Four (4) proposals were received in response to the Lean Training & Implementation RFP (names listed in the scoring matrix below). BIT and LRC staff along with Senator Heineman and Representative Partridge met to discuss the proposals received. BIT provided a scoring template, which LRC staff reviewed and modified for the Lean RFP. Becky Degan, Ally Shepardson, BIT, and Jeff Mehlhaff (LRC) each completed an evaluation and scoring of the proposals.

ReEngine Consulting was the overall highest ranked and the top pick for each evaluator. BIT and LRC staff completed a meeting via phone with ReEngine to discuss their proposal in more detail and answer questions. BIT provided a contract template, which LRC staff reviewed and modified. BIT provided further comments on LRC's proposed contract. Jason Hancock then began formal negotiations with ReEngine for the contract. We believe that ReEngine will be agreeable to our contract terms.

		BIT	Jeff	Becky	Ally	TOTAL
Re-Engine Consulting*	Austin, TX	8.5	7	8.5	9	33
Net Objectives	Seattle, WA	6.5	7	4.5	5.5	23.5
Daniel Penn Associates	West Hartford, CT	5	6	6.5	4.5	22
Calyptus Consulting Group	Cambridge, MA	4	5.5	6.5	5.5	21.5

* Selected proposal for the contract